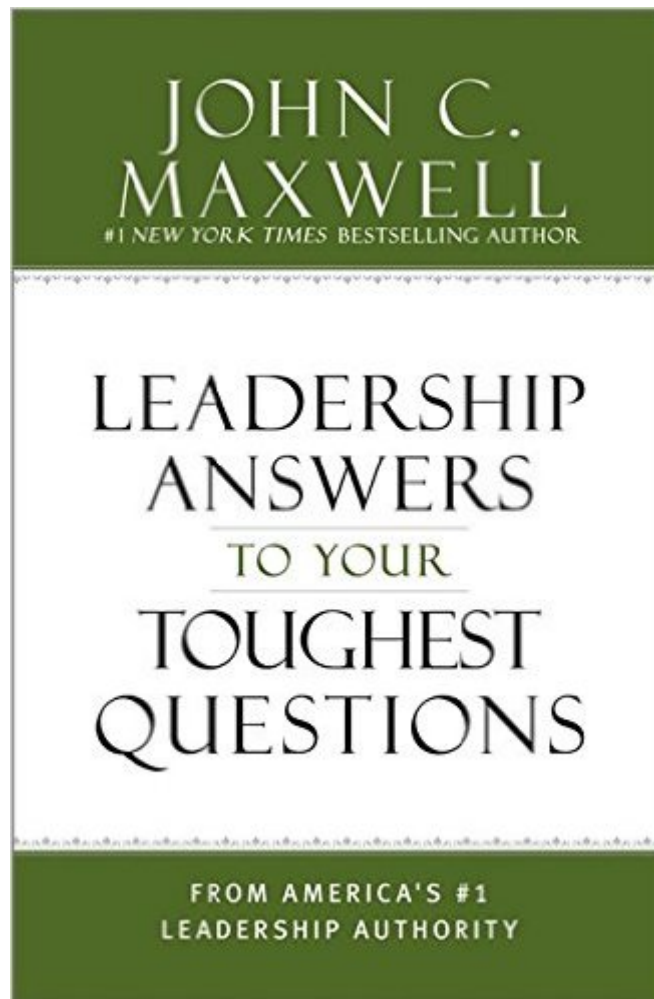


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# What Successful People Know About Leadership: Advice From America's #1 Leadership Authority



## Synopsis

New York Times bestselling author John C. Maxwell responds to the most popular questions he's received to help readers achieve greater success. John Maxwell, America's #1 leadership authority, has mastered the art of asking questions, using them to learn and grow, connect with people, challenge himself, improve his team, and develop better ideas. In this compact derivative of *Good Leaders Ask Great Questions*, he gives detailed answers to the most popular and intriguing questions posed to him by people at all stages of their careers, including: How can you be a leader if you're at the bottom? • How do you motivate an unmotivated person? • How can you succeed with a leader who is difficult to work with? • How do you find balance between leading others and producing? • What gives a leader sustainability? No matter whether you're a seasoned leader or wanting to take the first steps into leadership, this book will provide helpful and applicable advice and improve your professional life.

## Book Information

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## Customer Reviews

The author, a coach and speaker who has sold more than 25 million books, believes that good leaders never "arrive" or know all the answers. They constantly strive to grow, and they continually seek better ideas. In this book, Maxwell attempts to share such ideas as a result of having studied leadership for over 50 years. For example, he notes: If you could cultivate only one habit to practice every day of your life, I believe it should be this: Giving more than you receive. ... Giving

acknowledges that others have helped us. ... Giving requires us to get beyond ourselves. I also liked this tidbit: You can be a leader no matter where you are. You don't need a title. You don't need a position. You don't need a formal education. All you need to begin is the desire to lead and the willingness to learn. The key is influence. Leadership is influence. Your ability to influence others will be the single biggest factor in your success as a leader. WHAT SUCCESSFUL PEOPLE KNOW ABOUT LEADERSHIP is perfect for new leaders, as well as those seeking a refresher on what they need to be doing on a regular basis.

John Maxwell never disappoints me with any of his books. These little condensed versions of his best sellers are a treat for me to read. They are quick reads packed with the main points from the larger volumes. Leadership answers to your toughest questions, is filled with great insight and can be helpful to keep on your desk or in your car or backpack for a quick answer to questions that might come up at anytime during your day. You will never not learn something from reading anything that Mr. Maxwell writes.

I love that this book can be read at any point as opposed to the traditional reading of books. Just pick an issue that is important to you and read the answer provided by John Maxwell. It is a wealth of experience that has re-readability. Talk about a gift that keeps on giving. A must read.

Another wonderful book by Dr. John Maxwell. This book is again packed with jewels of wisdom on leadership. Not only on how to lead, but also working or following someone who is a weak leader. My 3 main takeaways from this reading are 1) It is ALWAYS the weaker of the two parties or weakest party/person who controls the negotiation. As they are most likely not the one to give in, or figure out a win-win situation or least painful compromise. 2) If you are a leader, develop more leaders. The only thing worse than developing leaders and having them leave, is not developing leaders and having them stay. Sometimes we win. Sometimes we learn. But we always learn regardless of whether we win or lose. 3) Instead of letting information flow up, push leadership down. Decisions are best made at the lowest level, by the people who are closest to the problem. Leaders at the top, I think are more responsible for developing the Vision, and sharing the Mission of the company, and building the team. An excellent read and MUST read for any leader. . . even if you are only leading yourself. William Teh Investor | Author | Entrepreneur TTTrends Investments

Great book that addresses valuable issues. Seller is excellent in all ways. Would highly recommend

book, author, and seller!

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